Registered number: 04380773

INDEPENDENT CONSULTANTS GROUP LIMITED DIRECTORS' REPORT AND UNAUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2020

Independent Consultants Group Limited Directors' Report and Unaudited Financial Statements For The Year Ended 31 March 2020

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Independent Consultants Group Limited Company Information For The Year Ended 31 March 2020

Directors Mrs Teresa Hadfield

Ms Claire Labrum Mr Mark Lyons

Secretary Mr Mark Lyons

Company Number 04380773

Registered Office 6 Genesis Business Centre

Redkiln Way Horsham West Sussex RH13 5QH

Accountants Parker Heath Spilkin Knight ta phsk

6 Genesis Business Centre

Redkiln Way Horsham West Sussex RH13 5QH

Independent Consultants Group Limited Company No. 04380773 Directors' Report For The Year Ended 31 March 2020

The directors present their report and the financial statements for the year ended 31 March 2020.

Statement of Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations. Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing the financial statements the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Directors

The directors who held office during the year were as follows:
Mrs Teresa Hadfield
Ms Claire Labrum
Mr Mark Lyons

Small Company Rules

This report has been prepared in accordance with the special provisions relating to companies subject to the small companies regime within Part 15 of the Companies Act 2006.

| On behalf of the board | |
|------------------------|--|
| | |
| Ms Claire Labrum | |
| Director | |
| 03/08/2020 | |

Independent Consultants Group Limited Accountant's Report For The Year Ended 31 March 2020

In accordance with the engagement letter dated 2015, and in order to assist you to fulfil your duties under the Companies Act 2006, we have compiled the financial statements of the company from the accounting records and information and explanations you have given to us.

This report is made to the directors in accordance with the terms of our engagement. Our work has been undertaken to prepare for approval by the directors the financial statements that we have been engaged to compile, to report to the directors that we have done so, and to state those matters that we have agreed to state to them in this report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's directors for our work or for this report.

You have acknowledged on the balance sheet as at year ended 31 March 2020 your duty to ensure that the company has kept proper accounting records and to prepare financial statements that give a true and fair view under the Companies Act 2006. You consider that the company is exempt from the statutory requirement for an audit for the year.

We have not been instructed to carry out an audit of the financial statements. For this reason, we have not verified the accuracy or completeness of the accounting records or information and explanations you have given to us and we do not, therefore, express any opinion on the financial statements

03/08/2020

Parker Heath Spilkin Knight ta phsk

6 Genesis Business Centre Redkiln Way Horsham West Sussex RH13 5QH

Independent Consultants Group Limited Profit and Loss Account For The Year Ended 31 March 2020

| | 2020 | | 2019 | |
|---|-------|----------|----------|--|
| | Notes | £ | £ | |
| TURNOVER | | 47,078 | 44,854 | |
| Cost of sales | | (1,407) | (1,305) | |
| GROSS PROFIT | | 45,671 | 43,549 | |
| Administrative expenses | | (47,763) | (42,594) | |
| OPERATING PROFIT/(LOSS) | | (2,092) | 955 | |
| Other interest receivable and similar income | | 76 | 88 | |
| PROFIT/(LOSS) BEFORE TAXATION | | (2,016) | 1,043 | |
| Tax on Profit/(Loss) | | | (400) | |
| PROFIT/(LOSS) AFTER TAXATION BEING PROFIT/(LOSS) FOR THE FINANCIAL YEAR | | (2,016) | 643 | |

The notes on pages 7 to 9 form part of these financial statements.

Independent Consultants Group Limited Balance Sheet As at 31 March 2020

| | | 2020 | | 2019 | |
|--|-------|---------|--------|----------|--------|
| | Notes | £ | £ | £ | £ |
| FIXED ASSETS | | | | | |
| Intangible Assets | 3 | | 5,570 | | 2,870 |
| Tangible Assets | 4 | | 283 | | 383 |
| | | | | _ | |
| | | | 5,853 | | 3,253 |
| CURRENT ASSETS | | | | | |
| Debtors | 5 | - | | 5,361 | |
| Cash at bank and in hand | | 11,442 | | 10,654 | |
| | | | | | |
| | | 11,442 | | 16,015 | |
| Creditors: Amounts Falling Due Within One Year | 6 | (4,177) | | (4,134) | |
| - | | | | <u> </u> | |
| NET CURRENT ASSETS (LIABILITIES) | | | 7,265 | | 11,881 |
| | | _ | | _ | |
| TOTAL ASSETS LESS CURRENT LIABILITIES | | | 13,118 | | 15,134 |
| | | _ | | _ | |
| NET ASSETS | | | 13,118 | | 15,134 |
| Profit and Loss Account | | = | 13,118 | = | 15,134 |
| Tolk and 2000 / toodain | | _ | 10,110 | _ | 10,104 |
| SHAREHOLDERS' FUNDS | | | 13,118 | | 15,134 |
| SHARLHOLDERS FUNDS | | = | 13,110 | _ | 15,154 |

For the year ending 31 March 2020 the company was entitled to exemption from audit under section 477 of the Companies Act 2006 relating to small companies.

Directors' responsibilities:

- The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.
- The directors acknowledge their responsibilities for complying with the requirements of the Act with respect to accounting records and the preparation of accounts.
- These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime.

| • These accounts have been prepared in accordance | with the provisions applicable to companies subject to the small companies regime. |
|---|--|
| On behalf of the board | |
| | |
| | |
| Mr Mark Lyons | |
| Director | |
| 03/08/2020 | |

Independent Consultants Group Limited Balance Sheet (continued) As at 31 March 2020

The notes on pages 7 to 9 form part of these financial statements.

Independent Consultants Group Limited Notes to the Financial Statements For The Year Ended 31 March 2020

1. Accounting Policies

1.1. Basis of Preparation of Financial Statements

The financial statements are prepared under the historical cost convention and in accordance with the FRS 102 Section 1A Small Entities - The Financial Reporting Standard applicable in the UK and Republic of Ireland and the Companies Act 2006.

1.2. Turnover

Turnover is measured at the fair value of the consideration received or receivable, net of discounts and value added taxes. Turnover includes revenue earned from the sale of goods and from the rendering of services. Turnover is reduced for estimated customer returns, rebates and other similar allowances.

Sale of goods

Turnover from the sale of goods is recognised when the significant risks and rewards of ownership of the goods has transferred to the buyer. This is usually at the point that the customer has signed for the delivery of the goods.

Rendering of services

Turnover from the rendering of services is recognised by reference to the stage of completion of the contract. The stage of completion of a contract is measured by comparing the costs incurred for work performed to date to the total estimated contract costs. Turnover is only recognised to the extent of recoverable expenses when the outcome of a contract cannot be estimated reliably.

1.3. Intangible Fixed Assets and Amortisation - Other Intangible

Other intangible assets is the website. It is amortised to profit and loss account over its estimated economic life of 5 years.

1.4. Tangible Fixed Assets and Depreciation

Tangible fixed assets are measured at cost less accumulated depreciation and any accumulated impairment losses. Depreciation is provided at rates calculated to write off the cost of the fixed assets, less their estimated residual value, over their expected useful lives on the following bases:

Plant & Machinery

20% on Cost

1.5. Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of comprehensive income because of items of income or expense that are taxable or deductible in other year and items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on timing differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable timing differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible timing differences can be utilised. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. Deferred tax liabilities are presented within provisions for liabilities and deferred tax assets within debtors. The measurement of deferred tax liabilities and asset reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current or deferred tax for the year is recognised in profit or loss, except when they related to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively.

2. Average Number of Employees

Average number of employees, including directors, during the year was as follows: 3 (2019: 3)

Independent Consultants Group Limited Notes to the Financial Statements (continued) For The Year Ended 31 March 2020

| 3. Intangible Assets | | |
|--------------------------------|--------------|----------------------|
| | | Other |
| | | £ |
| Cost As at 1 April 2019 | | 5,500 |
| Additions | | 4,750 |
| As at 31 March 2020 | | 10,250 |
| Amortisation | | |
| As at 1 April 2019 | | 2,630 |
| Provided during the period | | 2,050 |
| As at 31 March 2020 | | 4,680 |
| Net Book Value | | |
| As at 31 March 2020 | | 5,570 |
| As at 1 April 2019 | | 2,870 |
| 4. Tangible Assets | | |
| 4. Taliglate Assets | | Plant & Machinery |
| | | £ |
| Cost | | |
| As at 1 April 2019 | | 500 |
| As at 31 March 2020 | | 500 |
| Depreciation | | |
| As at 1 April 2019 | | 117 |
| Provided during the period | | 100 |
| As at 31 March 2020 | | 217 |
| Net Book Value | | |
| As at 31 March 2020 | | 283 |
| As at 1 April 2019 | | 383 |
| 5. Debtors | | |
| | 2020 | 2019 |
| | £ | £ |
| Due within one year | | |
| Prepayments and accrued income | - | 4,750 |
| Other debtors | - | 611 |
| | - | 5,361 |
| | | |

Independent Consultants Group Limited Notes to the Financial Statements (continued) For The Year Ended 31 March 2020

6. Creditors: Amounts Falling Due Within One Year

| | 2020 | 2019 |
|------------------------------|-------|-------|
| | £ | £ |
| Corporation tax | - | 400 |
| Accruals and deferred income | 4,177 | 3,734 |
| | 4,177 | 4,134 |
| | | |

7. General Information

Independent Consultants Group Limited is a private company, limited by shares, incorporated in England & Wales, registered number 04380773. The registered office is 6 Genesis Business Centre, Redkiln Way, Horsham, West Sussex, RH13 5QH.

Independent Consultants Group Limited Trading Profit and Loss Account For The Year Ended 31 March 2020

| | 2020 | | 2019 | |
|--|-----------------|----------|------------------|----------|
| | £ | £ | £ | £ |
| TURNOVER | | | | |
| Subscriptions. | | 34,915 | | 34,029 |
| Advertising | | 5,952 | | 3,560 |
| Meetings, Events & Training | | 6,211 | | 7,265 |
| | | | _ | |
| | | 47,078 | | 44,854 |
| COST OF SALES | | | | |
| Payment Services | 1,407 | | 1,305 | |
| | | | | |
| | | (1,407) | | (1,305) |
| | | | | |
| GROSS PROFIT | | 45,671 | | 43,549 |
| | | | | |
| Administrative Expenses | | | | |
| Market research industry events | 2,813 | | 2,825 | |
| ICG Award | 2,608 | | 3,053 | |
| Committee expenses | 561 | | 1,060 | |
| ICG meetings and events | 5,483 | | 6,018 | |
| Website and social media ICG manager remuneration | 8,292 24,269 | | 4,026 23,138 | |
| Accountancy & bookkeeping fees | 24,269 1,107 | | 23, 136 1,115 | |
| Sundry | 481 | | 1,113 | |
| Depreciation | 100 | | 100 | |
| Amortisation | 2,050 | | 1,100 | |
| Sundry expenses | (1) | | 12 | |
| | | | | |
| | | (47,763) | | (42,594) |
| | | | _ | |
| OPERATING PROFIT/(LOSS) | | (2,092) | | 955 |
| Other interest receivable and similar income | | | | |
| Bank interest receivable | 76 | | 88 | |
| | | 76 | | 88 |
| | | | | |
| PROFIT/(LOSS) BEFORE TAXATION | | (2,016) | | 1,043 |
| Tax on Profit/(Loss) | | | | |
| Corporation tax charge | - | | 400 | |
| os.poranon am onargo | | | | |
| | | _ | | (400) |
| | | | | (.00) |
| PROFIT/(LOSS) AFTER TAXATION BEING PROFIT/(LOSS) FOR THE | | | | |
| FINANCIAL YEAR | | (2,016) | | 643 |
| | = | | _ | |