EXPERTINGUES Apr 2020 - Mar 2021

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Income up... expenditure up

2020/21 headlines

Income £39,007
Expenditure £39,474
Deficit (inc. bank interest) £ 467
Corporation Tax £ 0
Reserves £12,561



Some background

Membership subscription income <u>down</u>

(£34,387 vs £34,828)

Supplier advertising income <u>down</u>

(£3,769 vs £5,952*)

Website and Social Media expenditure down

(£6,832 vs £8,292)

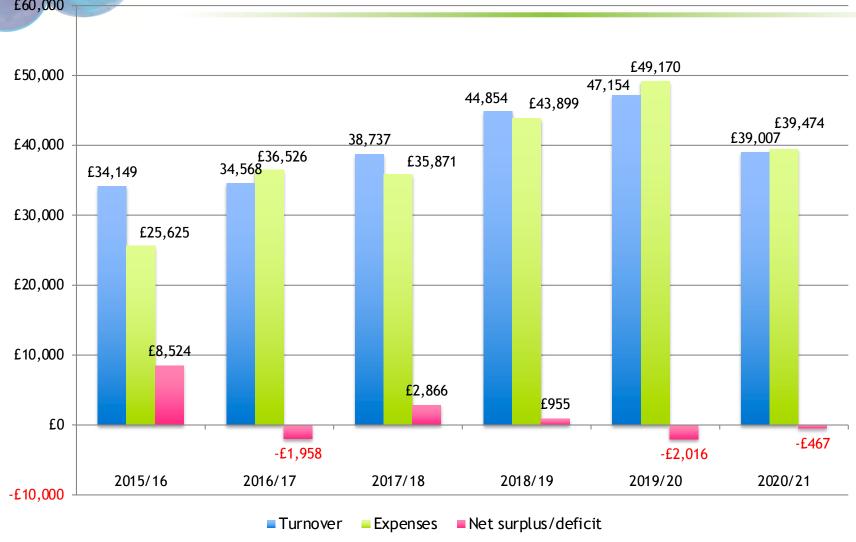
ICG manager remuneration <u>stable</u>

(£24,235 vs £24,269)

- Other notable expenditure items:
- Accountancy and Bookkeeping
- Covid impact: reduced expenditure for B2B Expo show and ICG award
- Reserves at start of FY21/22 £12,561



Year-on-year





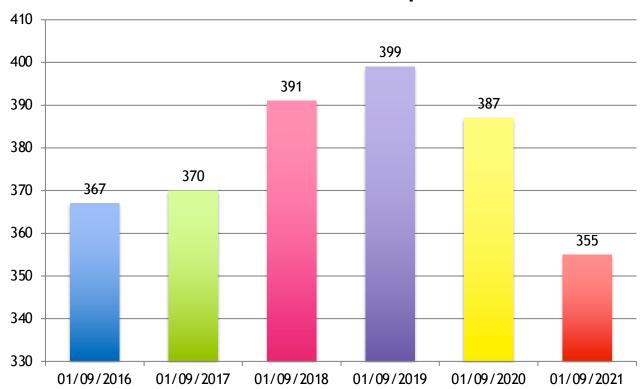
Financial control

- Regular reviews against budgets and projections
- Strict control of expenditure
- This year again on track to break-even



Membership levels down - Covid effect

ICG Membership





The formalities

- Accept the accounts
- Re-appoint the accountants